

Subject: [Mailing List] - yipnpw CTYIP Connection | April 27, 2009

From: Log Mailing list <log@pia.org>

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Spring 2009



Calendar

<?>April 24, 2009

**Educational Seminar “Additional Insureds” facilitated by Bernd Heinze
Courtyard Marriott
Cromwell, CT**

On April 24, 2009 CTYIP and colleagues attended an educational seminar titled “Additional Insureds” facilitated by Bernd Heinze at the Courtyard by Marriott in Cromwell for CE credit. The class discussed the importance of knowing the legal and financial consequences of adding another entity on liability insurance. **Please visit the [CTYIP News and Events](#) page soon to see highlights of the event.**

May 5, 2009

**CTYIP Annual Springfest Golf Outing
Lyman Orchards
Middlefield, CT**

Join CTYIP for Springfest 2009 at Lyman Orchards in Middlefield on May 5. Whether you’re an avid golfer or a beginner, come out and play golf with your fellow insurance professionals at one of the largest industry golf events in Connecticut! With extended networking opportunities during dinner, even non-golfers benefit. **Last chance to register is April 27th!** For information or to register please contact Terri Vierschilling at (800) 424-4244 ext. 273. Visit the [CTYIP News and Events](#) page soon to see highlights of the event.

June 18, 2009

**CTYIP Sponsor Appreciation and Membership Reception
The Elbow Room
West Hartford, CT**

Join CTYIP on Thursday, June 18 for an evening of newtorking and fun as CTYIP says "thank you" to its 2009 annual sponsors. Our partnership with these important industry players enables CTYIP to continue as one of the premier young insurance professionals organizations. We look forward to seeing you there as CTYIP kicks off the summer season! **For more information or to register please visit the [CTYIP Calendar Page](#)** or call Jackie Abukhalaf at (800) 424-4244 ext. 270.

**July 9, 2009
CTYIP Committee and Board of Directors Meetings
Goodman Insurance
Shelton, CT**

Please join CTYIP for their Committee and Board of Directors Meeting at Goodman Insurance in Shelton, CT. All members are welcome to attend and fully participate. Lunch will be served. Meeting time is 12:00pm-2:00pm.



Round up

CTYIP Mid-Winter Outing

CTYIP went to Mount Snow, VT on February 6-8, 2009 for their annual Mid-Winter Outing. Attendees enjoyed a fun-filled weekend of skiing, ice skating, sledding, snowmobiling and much more. Members, friends and family enjoyed time together while forging lasting business relationships. **Please visit our [CTYIP News and Events page](#) to see highlights from the weekend.**

PIACT and CTYIP 2009 Convention and Annual Business Meeting

On March 16-17 CTYIP attended the PIACT/CTYIP Annual Business Meeting at Foxwoods Resort and Casino in Mashantucket, CT. New CTYIP leadership was named as Angie Brunetti took over as CTYIP president. In addition to the new leadership, Don Perillo was named CTYIP Director of the Year and Marsha Hillman was named Young Insurance Professional of the Year. **For a complete listing of new CTYIP leadership and to see photos from the event please visit the [CTYIP News and Events Page](#).**



Welcome new members!

Please join us in welcoming the following new members to the CTYIP family!

Carolee LaMarre	United Cleaning & Restoration
Dallene Gonzalez	SH Smith
Emma Rathbun	Servpro-Middletown

To get in touch with your YIP peers, please visit the [Online Member Directory](#)



Sponsor spotlight

The Distel Group

The Distel Group is a third-generation, family-owned business, comprised of three companies: Joseph Distel & Co., Inc., Joseph Distel Co. of RI, Inc., and Avon Premium Finance Company. In business since 1955, Joseph Distel & Co., Inc. is a well-respected Managing General Agency for Excess & Surplus Lines Insurance, renowned for their expertise and integrity in underwriting. They currently write business in CT, MA & RI, offering a wide array of hard-to-place products, including (but not limited to) Commercial Auto & Garage risks, Used Auto Dealers, Bars, Restaurants, Contractors, Garbage Haulers, Lessors' Risk Properties, Vacant Buildings, Coastal Homes, Motorcycles, Boats, and Professional Liability. At The Distel Group, they understand the challenges of writing non-standard business and are committed to finding the best coverage for the right price for their agents and insureds. Their professional staff of underwriters are ready to handle your E&S questions and submissions. Also, keep in mind that Avon Premium Finance Company is ready and waiting to offer financing options on business written with the Distel Group, as well as Workers Compensation, Fair Plan, and Standard Market policies. **For more information on The Distel Group, please visit: www.distelgroup.com or call 1-800-842-1473.**



News and announcements

PIACT Members Can Find New Employees With CTWorks. PIACT's Recruitment Task Force created resources to help members effectively utilize the *Connecticut Works* Career Centers located throughout the state. Learn more about this avenue for seeking out qualified candidates by logging onto www.pia.org/CT and typing [QS06108](#) in the Quick-Link box.

Project Y Featured At PIA Federal Legislative Summit. On Friday, April 3, 2009, the PIA Federal Legislative Summit hosted its annual *PIA Membership Summit and Affiliate Trade Show*. This year, the program's primary focus was industry recruitment and the young insurance professionals. During the trade show, PIA affiliates from around the country shared program materials and had an opportunity to highlight their own state's successful programs. Kim Voelker, director of the New Jersey Young Insurance Professionals, gave a presentation detailing recent Connecticut, New York and NJYIP recruitment efforts with a particular focus on New Jersey's intensive joint recruitment initiative, [Project Y](#). The summit also featured various sessions on how to recruit the younger generations.

PIA's CISR Designation: Earn CE Credit And Benefit >From This Practical Program. PIA's Certified Insurance Service Representative Designation program is a continuing-education credit approved, nationally recognized designation program for a practical, hands-on approach to learning. Take all five,

one-day seminars and pass all exams within three years to earn the designation. Core CISR courses are: *Agency Operations*, *Commercial Casualty*, *Commercial Property*, *Personal Auto* and *Personal Residential*. PIA offers courses throughout the tri-state area. For details and to register, click [here](#).

The New England 1752 Club Offers Scholarships. The New England 1752 Club, the nation's oldest continuous insurance field association, is offering Certified Insurance Counselor and Certified Insurance Service Representative scholarships to worthy insurance professionals. To apply, click [here](#). The deadline for applications is **Monday, June 1, 2009**.

PIACT Legislative Hot List. Want to see the status of an important bill? *Think PIA first!* Select [Priority Bills](#) for bill status. Select [Recent Actions](#) for any movement in the past week affecting any bill PIACT is tracking. Check to see which insurance-related bills have passed the [Assembly](#) or [Senate](#).

We would like to hear from you! If you have news you would like to share with your industry peers, write us at jabukhalaf@pia.org or kvoelker@pia.org.



Did you know?

PIA Licensing Compliance Central

Many states are changing their licensing statutes and regulations to reflect the model licensing procedures of the National Association of Insurance Commissioners (NAIC). This means individuals licensed as insurance producers are undergoing a transition to license renewal dates that are based on their date of birth, and each state has different rules for these transition period licenses. Through PIA Licensing Compliance Central you will have access to resources regarding licensing changes in New York, New Jersey and Connecticut. You also will find an interactive section that will help you determine when your own license(s) (personal AND business) will complete the transition period. To learn more, access <http://www.pia.org/IRC/licensing>. PIANY also offers a variety of courses to complete your required CE requirements. Click on each state for an upcoming schedule: [Connecticut](#), [New Jersey](#) and [New York](#).

Also, if you prefer to use PIA's Web site and have not yet registered, you may do so by completing the short online form available at http://www.pia.org/web_registration.php.



Press box

Check out these insurance-related articles and websites.

[Insurance Agents 40-and-Younger: What Are YOU Thinking? Exclusive Young Agents Survey](#)



Meet your directors

David Woodmansee, CIC CTYIP Immediate Past President

David Woodmansee is the agency principal at Woodmansee Insurance, Inc. located in Wyoming, RI. David has worked at Woodmansee Insurance since 1999 and joined PIA in 2000. He has served on the CTYIP programs and education committees and has also served as CTYIP treasurer and vice president. Besides being a member of CTYIP and PIA David also belongs to the Independent Insurance Agents of Rhode Island and the Rhode Island Young Agents Committee. David spends his free time coaching the Charihop Cowboys Pop Warner football team and is a member of the Town of Richmond Economic Development Committee. He lives in Caorlina, RI with his wife Robin and new baby daughter Izzabelle. If you would like to contact David email him at david@woodmanseeins.com.

Do you know CTYIP's involved members? Click [here](#) to get to know the active members of your association.

And, if you would like to become more active, write us at jbukhalaf@pia.org or kvoelker@pia.org.



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For more information regarding our 2009 sponsorship program please [click here](#).

CTYIP...Building tomorrow's insurance leaders!

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