

Subject: [Mailing List] - yipnpw NY-YIP Connection | Feb. 10, 2009

From: Log Mailing list <log@pia.org>

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Winter 2009



Calendar

February 24, 2009

**NY-YIP Committee and Board of Directors Meeting
PIA Headquarters**

Please join NY-YIP for their Committee and Board of Directors Meeting at PIA Headquarters in Glenmont, NY. All members are welcome to attend and fully participate. Lunch will be served. Meeting time is at 10:00am-12:00pm.

March 6-8, 2009

**Winterfest
Hunter Mountain, NY**

Don't be left out in the cold! Please join NY-YIP on March 6-8 for a weekend of skiing, outstanding food and plenty of family entertainment at this year's Winterfest event at the Kaatskill Mountain Club at nearby Hunter Mountain. This year offers the opportunity to earn CE credits and as always has premiere networking all weekend long. Sponsorships are also available. Don't miss out! For more information please visit <http://www.nyyip.org/calendar.shtml>.

April 21, 2009

**Long Island RAP
Leonard's of Great Neck**

Join NY-YIP and PIANY for the annual Long Island Regional Awareness Program. Highlights include numerous education offerings plus extensive tradeshow, luncheon and NY-YIP reception. The NY-YIP reception is free if you are registered for the RAP. Please visit <http://www.pia.org/events/conf/lirap/> for details.

**April 28, 2009
Committee and Board of Directors Meeting
PIA Headquarters**

Please join NY-YIP for their Committee and Board of Directors Meeting at PIA Headquarters in Glenmont, NY. All members are welcome to attend and fully participate. Lunch will be served. Meeting time is at 10:00am-12:00pm.

**May 14, 2009
NY-YIP Spring Reception
Champions Restaurant, Marriott Long Island**

Join NY-YIP for their annual Spring Member Reception located at the Marriott Long Island in Uniondale. Plenty of food and refreshments will be served and attendees will get a chance to network and make lasting business relationships. Keep your eye on nyyip.org for more details.

**July 13, 2009
NY-YIP Golf Outing
Seawane Country Club**

Join NY-YIP for the 17th Annual 2009 Golf Open at Seawane Country Club in Hewlett Harbor on July 13. Whether you're an avid golfer or a beginner, come out and play golf with your fellow insurance professionals at one of the largest industry golf events in New York! With extended networking opportunities during dinner, even non-golfers benefit.

Sponsorship opportunities are available. Please call (800) 424-4244 if you are interested and for more information please click here:

http://www.nyyip.org/resources/golfflier_09.pdf.



Round up

NY-YIP Fall Member Reception

On Nov. 13, 2008, New York Young Insurance Professionals enjoyed a night of fun, food and a taste of Saranac beverages at historical F.X. Matt Brewing Co. in Utica, N.Y. Members and friends savored the many different brews of Saranac beer and sodas as they networked and took a tour of the brewery. **Click here for highlights and pictures** <http://www.nyyip.org/FallReception2008.shtml>.



Welcome new members!

Please join us in welcoming the following members to the NY-YIP family!

Carl Chisolm	Insurance Market LLC
Chris Toscano	Bryan Insurance Agency
Christine Tresaloni	Bryan Insurance Agency
James Blundell	Ryan & Ryan Insurance Brokers
Marc Spar	Levitt Furst Associates
Michael Minichino	Haylor, Freyer & Coon Inc
Nathan Lewkowicz	AIG Private Client Group
Russel Bostic	Prycwright
Sara Kelly	Bryan Insurance Agency
Theodore Garatziotis	Narrows Insurance Agency
Thomas McGill	Colemont Insurance Brokers
Valerie Levitt	Levitt-Furst Associates

To get in touch with your YIP peers, please visit the Online Member Directory located at:
<http://www.pia.org/YIP/Dir/>



Sponsor spotlight

George B. Bailey Agency

With all of the challenges facing organizations and families today, no one has time to become an insurance expert. Instead, you need an experienced team who can analyze the various options open to you—both insurance and non-insurance options—and suggest the best alternative for your needs. Then you're in a position to make a knowledge-based decision. That's the kind of team you will find at the Bailey Agency. **For more information, please visit:**
<http://www.baileyagency.com/index.php>.



News and announcements

Save the Date: PIANY/PIANJ Joint Annual Conference. The Joint Annual Conference, the industry's largest show in the Northeast, is slated for June 7-9, 2009 at the Trump Taj Mahal. Want to sponsor, exhibit and/or advertise? Get the sales kit [here](#). Stay tuned to PIA publications as details are announced.

Unlock Your Hidden Potential With The CPIA Designation. The Certified Professional Insurance Agent designation stands for professionalism in an ever-changing industry. Attaining the designation shows a commitment to continuing education and a keen grasp of technical knowledge. If you truly are dedicated to ensuring your independent agency succeeds in today's highly competitive market, consider this distinguished designation. The CPIA program is offered exclusively by PIA in New York state, New Jersey and Connecticut. See what everyone is talking about, [here](#).

GAO Investigates: Does U.S. Money Give AIG An Edge? At the request of

Rep. Paul Kanjorski, D-Penn., chairman of the Capital Markets Subcommittee, and Rep. Spencer Bachus, R-Ala., ranking member of the parent House Financial Services Committee, the Government Accountability Office is investigating whether AIG's federal funding lifeline provides the company with an unfair advantage in the pricing of commercial insurance products. [More ...](#)

National Auto Fraud, Theft Prevention System Is Live. The nation now has a new [online computer system](#) to help protect states and consumers from automobile fraud and to provide law enforcement with new tools to investigate fraud, theft and other crimes involving vehicles. The U.S. Department of Justice unveiled the National Motor Vehicle Title Information System Jan. 30, 2009. The system is accessible through third party, fee-for-service Web sites.

We would like to hear from you! If you have news you would like to share with your industry peers, write us at jabukhalaf@pia.org or kvoelker@pia.org.



Did you know?

PIA—keeping you “in the know” *Member-exclusive services available through PIA’s Industry Resource Center*

PIA's QuickSource document service* includes hundreds of listings. Available at www.pia.org under the Member Resources tab, this comprehensive index is a complete library of offerings that makes getting information you need a breeze with easy search capability. PIA continuously updates QuickSource offerings, which cover a wide range of topics, including legislative and regulatory updates, Internet and technology issues, company information, coverage issues, agency management concerns and much more.

The best part: members who previously requested the document receive e-mail notification as documents are updated, making it easier to stay on top of the latest changes.

PIA offers many opportunities to get the information you need to stay on the cutting edge of the insurance marketplace. So, **Think PIA first** for your agency needs—contact us by phone at: (800) 424-4244; fax: (888) 225-6935; or e-mail: resourcecenter@pia.org.

Also, if you prefer to use PIA's Web site and have not yet registered, you may do so by completing the short online form available at http://www.pia.org/web_registration.php.

**Please make note that this service is only available exclusively to PIA members, NY-YIP members who are not PIA members do not have access to this benefit.*



Press box

Check out these insurance-related articles and websites.

Students finding market for skills in risk, insurance

<http://www.businessinsurance.com/cgi-bin/article.pl?articleId=26853>

Recruitment: The big-picture view

<http://www.agentandbroker.com/ME2/dirmod.asp?sid=&nm=Articles&type=Publis>

Insurance Companies offer HVCC Scholarships

http://albany.bizjournals.com/albany/stories/2009/02/02/daily17.html?ana=e_du



Meet your directors

Do you know NY-YIP's involved members?

Click here to get to know the active members of your association.

<http://www.nyyip.org/leaders.shtml>.

And, if you would like to become more active, write us at [jabukhalaf@pia.org](mailto:jbukhalaf@pia.org) or kvoelker@pia.org.



Sponsors

NY-YIP Annual Sponsors 2009

Platinum

[Professional Insurance Agents of New York State Inc.](#)

Gold

[Morstan General Agency Inc.](#)

Silver

Melrose Credit Union

NGM Insurance

Utica First Insurance Co.

Bronze

D.C. White Agency

Encompass Insurance

Inter-Reco Inc.

NIF Group Inc.
Skeele Agency Inc

Contributor
Sterling Insurance Co.
George B. Bailey Agency

For more information regarding our 2009 sponsorship program please click here: http://www.nyyip.org/resources/sponsor_brochure.pdf

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leaders...today!***

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