

Subject: [Mailing List] - yipnpw NY-YIP Connection | July 31, 2009

From: Log Mailing list <log@pia.org>

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Summer 2009



Calendar

August 19, 2009

**NY-YIP Summer Membership Reception
Overlook
New York City, NY**

Don't miss the NY-YIP Summer Membership Reception at Overlook in New York City on August 19th. Join NY-YIP on Overlook's rooftop deck while enjoying a two-hour open bar on Manhattan's east side. This is the perfect opportunity to network with the area's young professionals and friends. Any NY-YIP member who brings a friend to the event will receive \$10 off of registration. **Please [click here](#) for more information or to register online or call Jackie Abukhalaf at (800) 424-4244 ext. 270 or email jabukhalaf@pia.org.**

September 15, 2009

**NY-YIP Annual Business Meeting and Board of Directors Meeting
PIA Headquarters
Glenmont, NY**

Please join NY-YIP for its annual meeting at PIA Headquarters in Glenmont, NY. All members are welcome to attend and fully participate. NY-YIP will be electing its directors and officers for the 2009-2010 year. Lunch will be served. Meeting time is at 10:00am-12:00pm.

October 29, 2009

**PIANY Hudson Valley Regional Awareness Program
Doubletree Hotel
Tarrytown, NY**

Join NY-YIP and PIANY for Hudson Valley RAP on October 29, 2009 at the

Doubletree Hotel in Tarrytown. HVRAP will feature education sessions, networking opportunities, a huge trade show and more! **For registration information contact the PIANY Education and Conference Department at (800) 424-4244, or visit us online at www.pia.org and use Quick-Link EC10009.**



Round up

May 14, 2009

**NY-YIP Spring Membership Reception
Four Food Studio and Cocktail Salon
Melville, NY**

NY-YIP held its exceedingly successful Annual Spring Membership Reception on May 14, 2009 in Melville. Over 65 members and friends attended the event, breaking a Spring Membership Reception record! A very special thanks goes out to the event sponsors [Magna Carta Companies](#), [Progressive Insurance](#) and [Advanced Restoration](#) who made this successful event possible. **Check out highlights and pictures on the [NY-YIP news and events page](#).**

June 7-9, 2009

**PIANY and PIANJ Joint Annual Conference
Trump Taj Mahal
Atlantic City, NJ**

PIANY and PIANJ held its Joint Annual Conference at the Trump Taj Mahal in Atlantic City, NJ on June 7-9. NY-YIP and NJYIP members gathered together for the conference which was highlighted by the YIP Nitecap event. Members, friends and colleagues enjoyed an entertaining night of music and dancing at the Ego Lounge in the Trump Taj Mahal. **Please visit the [NY-YIP news and events page](#) to see highlights and photos from the conference and the YIP Nitecap event.**

July 13, 2009

**NY-YIP 17th Annual Golf Open
The Seawane Club
Hewlett Harbor, NY**

On July 13 NY-YIP held its 17th Annual Golf Open at The Seawane Club in Hewlett Harbor, NY. Over 90 golfers enjoyed a beautiful day of competition as they participated in hole-in-one and putting contests. Attendees also enjoyed a brunch, barbeque lunch, magnificent cocktail hour and a delicious dinner. NY-YIP also successfully raised over \$2,000 for [St. Jude Children's Research Hospital](#). **For pictures and highlights of the event, which are forthcoming, please visit the [NY-YIP news and events page](#).** We hope to see all attendees again next year!

NY-YIP would like to thank all of the generous sponsors who made this event possible:

[Morstan General Agency Inc.](#) - Event Sponsor
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[Warwick Resource Group](#)



Welcome new members!

Please join us in welcoming the following members to the NY-YIP family!

Alok Malavia
Anna Kodryanu
Anne Bastian
Antero Cortes
Brian Grassane

Prudential Financial
AIU Holdings
Main Street America Group
Imperial AI Credit
NIF Group Inc.

Chad Eskanazy	Morstan General Agency Inc.
Christopher Tarnowski	Jimcor Agencies Inc.
Clara Wu	MetLife Auto & Home
Denise Louie	Jimcor Agencies Inc.
Diane Bartlett	Jimcor Agencies Inc.
Elmer Rivera	Jimcor Agencies Inc.
Elsa Fernandez	Jimcor Agencies Inc.
Frank Betro	Amper. Politziner & Mattia
Gary Matzelle	Advanced Restoration
Gina M. Simorelli	Bragoli & Associates
Gino Errico	Maximus Insurance Agency
Jarrett Plafker	MetLife
Jolanta Kolakowska	LiDAC
Lauren Pastore	Jimcor Agencies Inc.
Lindsay Avnet	Private Client Group
Lori Chertoff	First Rehabilitation
Matthew Wood	LiDAC
Maureen Alvar	Jimcor Agencies Inc.
Megan Palman	Steven C McCarthy Agency Inc.
Michael Kehoe	CRC Services
Michele E. Myers	Jay R. Myers Co. Inc.
Richard Manduca	NIF Group Inc.
Robert Baccaray	Prudential Financial
Sean Worth	FHFG
Ursula Simicic	The Amerisc Corp.
Vincent Keane	Capitol Risk Concepts

To get in touch with your YIP peers, please visit the [Online Member Directory](#)



Sponsor spotlight

Advanced Restoration

Advanced Restoration Corporation is a family-owned and operated full-service property damage restoration company with a combined 75 years experience in dealing with fire damage restoration, water damage restoration, flood & storm damage, mold remediation, smoke damage restoration and reconstruction. They service Long Island (Nassau County, NY; Suffolk County, NY) and the New York Metro area. When disasters strike Advanced Restoration is ready to respond 24 hours a day, 7 days a week. You are guaranteed to speak with one of their knowledgeable, caring team members, day or night. Their immediate response to a claim/property loss helps minimize the damages to the structure, contents, and ease the sometime catastrophic effect that a disaster may have on an owner or occupants. Advanced Restoration is dedicated to serving their clients with courteous and prompt service. **For more information on Advanced Restoration please [click here](#) or email GMatzelle@advancedrestoration.com or call (800) 693-6263.**



News and announcements

Loguercio Named *NY-YIP Insurance Professional Of The Year*. The New York Young Insurance Professionals named Michael Loguercio the *NY-YIP Insurance Professional of the Year*. Loguercio was honored at the PIANY/PIANJ Joint Annual Conference. He is vice president of business development with StoneRiver, in Ridge. The award is given by NY-YIP to an individual who has strived to further the education and career advancement of young people within the insurance industry. [More ...](#)

Orrino Named *NY-YIP Volunteer Of The Year*. Gino Orrino, principal of Orrino Capital Services LLC in Corona, received the *NY-YIP Volunteer of the Year* at PIANY's annual conference held earlier this week. The award is bestowed by NY-YIP to an individual who is committed to improving the quality of events and programs of the organization by giving of their personal time so that others will benefit. [More ...](#)

Have You Visited PIA's E-Training Center Lately? Visit today to experience the ease and flexibility of taking continuing education-approved courses on your schedule without travel time or delay. Check it out [here](#). Starting a course is free—you pay when you're ready to take the exam for CE credit. You'll have three opportunities to pass a randomly generated exam. Your cost is less than \$40 per course regardless of the number of CE credits (3-15 CE credits).



Did you know?

Jump on PIA's latest technology wave

PIA launched several new features on its Web site as part of its continued commitment to provide members with the information they need in the formats they want. These newest releases include an interactive message board, podcasts and RSS feeds, and can be found on the upper right-hand side of the PIA Web site (www.pia.org). These features include:

- § **Member message board.** These forums (www.pia.org/forums/) provide a venue for members to share ideas and more, including discussions on: market exchange, technical issues and agency automation.
- § **Podcasts.** PIA members can access timely podcasts, presented by industry experts. Members can learn about the issues that concern them the most while on the go, using downloadable audio files, such as the results of PIA's recent *Online Technology Survey and New York's compensation disclosure draft regulation*, available at: www.pia.org/podcast/.
- § **RSS feeds.** PIA members now are able to subscribe (www.pia.org/subscriptions.php) to frequently updated information. Members can get information they want with this time-saving technology that allows you to receive and process news and other information to your customized feeder; be updated when continuing education classes are announced; and find new or updated QuickSource documents to help

understand the latest industry issues.

Think PIA first

PIA's latest interactive offerings are a great way to stay on top of what's happening with your association and the industry without the hassle and time-consuming process of sorting through various Web sites to find the information that's important to you. Logon to the PIA Web site now and start saving time today.

And, if you still have questions, PIA's Industry Resource Center staff can assist you. Simply send us an e-mail at resourcecenter@pia.org or call (800) 424-4244.

**Please make note that this service is only available exclusively to PIA members, NY-YIP members who are not PIA members do not have access to this benefit.*



Press box

Check out these insurance-related articles and websites.

[What Young Agents Value About Being Independent.](#)

[How to hire the next generation of leaders](#)

[New York, New Jersey UnitedHealth subsidiaries see ratings rise](#)

[Young People Show Increased in Insurance Careers](#)



Meet your directors

**Gino Orrino
NY-YIP Programs Committee Chair**

Gino Orrino is the principal at Orrino Capital Services, LLC in Corona, NY. Gino currently serves as the programs committee chair for NY-YP and serves on the board of directors. Gino attended the University of Scranton graduating with a degree in Economics with minors in Spanish and Sociology. He worked as an analyst for Goldman Sachs & Co working in New York City and London before making the transition to the insurance field. Gino is an active member of several organizations including St. Jude Children's Research Hospital, Habitat for Humanity and is a corporate sponsor of the Corona Lions Club. He is also active in the Queens Chamber of Commerce, Queens Builders Association and the sons of Italy Foundation. If you would like to contact Gino Orrino, please email him at gorrino@orrinocapital.com or call (718) 606-0293.

Do you know NY-YIP's involved members? [Click Here](#) to get to

know the active members of your association.

And, if you would like to become more active, write us at jabukhalaf@pia.org or kvoelker@pia.org.



Sponsors

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For more information regarding our 2009 sponsorship program please [click here](#).

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