

## 2019 sponsorship opportunities

Please circle the level of sponsorship you would like:

Diamond	\$2,500
Platinum	\$1,500
Gold	\$1,000
Silver	\$ 500
Bronze	\$ 350
Contributor	up to \$ 349

Contact

Agency/company

Street address

City/State/ZIP

Phone

Email

Web address

PIA member no.

**Method of payment:**

**Credit card:**  Visa  MasterCard  AmEx  Discover

Credit card no.

Cardholder's name

Signature

Expiration date      Verification no.      Amount

Check: \$ \_\_\_\_\_ made payable to NY-YIP

Online payments accepted at [nyyip.org](http://nyyip.org)

**New York Young Insurance Professionals**

25 Chamberlain St., P.O. Box 997

Glenmont, NY 12077-0997

(800) 424-4244 • Fax: (888) 225-6935

[nyyip.org](http://nyyip.org) • [yip@pia.org](mailto:yip@pia.org)

Acct 201-000 114533 1117



## 2018 Partners in Professionalism

### DIAMOND

Burns & Wilcox  
Morstan General Agency Inc.  
Professional Insurance Agents of New York State Inc.

### GOLD

Interboro/UPC Insurance Cos.  
Lancer Insurance Co.  
The Main Street America Group/NGM  
Parsons & Associates  
Simon Agency NY Inc.

### SILVER

AmTrust North America  
Berkshire Hathaway Guard Insurance Group  
NYCM Insurance  
P.W. Wood & Son Inc.  
Price and Price Enterprises/Melwain Surety Bonds  
Skeele Agency  
Utica First Insurance Co.

### CONTRIBUTOR

Allegany Co-op Insurance Co.  
CLG Insurance  
Independent Insurance Agents & Brokers of America Inc.  
JLNY Group  
Superior Payment Plan



## Partners in Professionalism

2019 sponsorship opportunities

## 2018-19 NY-YIP officers and directors



### Officers

**Dina Bruno, CPIA**, president  
*NGM/The Main Street America Group*

**Anna Kodryanu, ARM, CPCU**, vice president of membership  
*Burns & Wilcox*

**Ed Chadwick**, vice president of programs  
*Russell Bond and Co. Inc.*

**Audrey Carlson**, treasurer  
*Superior Payment Plan LLC*

**Michael Ascher, WCP**, secretary  
*AmTrust North America*

**Jason Bartow, AAI, CPIA**, immediate past president  
*Bartow Insurance Agency*

**Michael Loguercio Jr.**, active past president  
*Atlantic Agency Inc.*

**Gino A. Orrino, CPIA**, active past president  
*Orrino Capital Services*

**Mike Plafker, CIC, CPIA**, active past president  
*Garber Atlas Fries & Associates Inc.*

### Directors

**Marshall Glass**  
*Iroquois Group Inc.*

**Ryan Kelly**  
*NYCM Insurance*

**Tim Madden**  
*Honig Conte Porrino Insurance Agency Inc.*

**Tyler Molina**  
*Lawley Service Inc.*

**Scott Richards**  
*Sentinel Solutions*

**Ian Sterling, CLCS**  
*Sterling & Sterling Inc.*

## Become a partner through annual sponsorship.

We need you as our partner to build tomorrow's insurance leaders. As a sponsor, you can take pride in the knowledge that your support provides the tools to help new, aspiring and even seasoned professionals sharpen their skills, expand their industry knowledge and reach their ultimate career goals.

**Our education programs** are designed to help attendees develop and perfect the professional skills required to succeed in the insurance industry. We focus on enhancing industry knowledge, motivation, communication, leadership skills and so much more.

Offered through a variety of mediums from interactive roundtable discussions to executive panels and training seminars, we have something for all young professionals.

**Our networking opportunities** are simply unrivaled. The YIP Tri-State Online membership directory keeps all YIP members just a mouse-click away. Our receptions, golf outings, legislative involvement, conference events and community activities give YIP members multiple opportunities to forge industry contacts and become part of a collective force that advocates young professional issues at all levels.

**Our leadership positions** throughout the organization—from committee member and chair to director and officer—give YIP members the chance to experience leadership firsthand. By participating in professional meetings, delivering reports and representing the organization, YIP members develop their communication and leadership skills and professional profile.

## Annual sponsorship benefits include ...

### Diamond Level

- Sponsor spotlight on social media.
- The opportunity for exclusive sponsorship at one of the association's signature events (excludes golf).
- Five complimentary NY-YIP memberships for new members.
- One free tee or green sponsorship at the NY-YIP Golf Open.
- Two complimentary registrations for one networking program.
- Recognition via "sponsor spotlight" program in our *YIP* newsletter.
- A listing in our full-page ad in *PIA magazine*.
- Signage at NY-YIP events throughout the year, including the PIANY/PIANJ Annual Conference.
- A prominent listing, your logo and a link on our website.

### Platinum level

- One free tee or green sponsorship at the NY-YIP Golf Open.
- Three complimentary NY-YIP memberships for new members.
- Recognition via "sponsor spotlight" program in our *YIP* newsletter.
- A listing in our full-page ad in *PIA magazine*.
- Signage at NY-YIP events throughout the year, including the PIANY/PIANJ Annual Conference.
- A prominent listing, your logo and a link on our website.

### Gold level

- One free tee or green sponsorship at the NY-YIP Golf Open.
- Two complimentary NY-YIP memberships for new members.
- A listing in our full-page ad in *PIA magazine*.
- Recognition via "sponsor spotlight" program in our *YIP* newsletter.

### Silver level

- One complimentary NY-YIP membership for a new member.
- A listing in our full-page ad in *PIA magazine*.
- Recognition via "sponsor spotlight" program in our *YIP* newsletter.
- Signage at NY-YIP events throughout the year, including the PIANY/PIANJ Annual Conference.
- A prominent listing, your logo and a link on our website.

### Bronze level

- One complimentary NY-YIP membership for a new member.
- A listing in our full-page ad in *PIA magazine*.
- Signage at NY-YIP events throughout the year, including the PIANY/PIANJ Annual Conference.
- A prominent listing on our website.

### Contributing level

- Signage at the NY-YIP events throughout the year, including the PIANY/PIANJ Annual Conference.
- A prominent listing on our website.

Sponsor online at [nyyip.org](http://nyyip.org)